

**THE  
ANNUAL  
LIST OF**

---

# America's BIGGEST Builders

---

THE 2019 BUILDER 100 AND THE NEXT 100.  
THE LIST PROVIDES THE COMPANIES' 2018 CLOSINGS AND REVENUE, AND WHERE AND WHAT THEY BUILT.

---



---

**Builder**  
**100**  
& the Next 100

**Builder**

# AMERICA'S BIGGEST BUILDERS

TOP 200						1-19
RANK (PRIOR YEAR RANK)		COMPANY/TOP EXECUTIVE/LOCATION	2018 U.S. CLOSINGS	2018 GROSS REVENUE*	WHAT THEY BUILT IN THE UNITED STATES (IN UNITS)	REGION
1	1	<b>D.R. HORTON</b> (p) Donald R. Horton / Fort Worth, TX / drhorton.com	52,569	\$15,728	Detached for sale: 47,208 Attached for sale: 5,361 AA, LUX, EL, MU	Northeast, Midwest, South, West, Pacific
2	2	<b>LENNAR CORP.</b> (p) Stuart Miller / Miami, FL / lennar.com	48,856	\$18,811	Detached for sale: 39,858 Attached for sale: 7,698 For-sale condos: 1,300 EL, MU, AA	Northeast, Midwest, South, West
3	3	<b>PULTEGROUP</b> (p) Ryan Marshall / Atlanta, GA / pultegroupinc.com	23,107	\$9,818	Detached for sale: 19,659 Attached for sale: 3,448 AA, EL, MU	Northeast, Midwest, South, West
4	4	<b>NVR</b> (p) Paul Saville / Reston, VA / nvrinc.com	18,447	\$7,004	Breakdown unavailable Product mix unavailable	Northeast, Midwest, South
5	6	<b>KB HOME</b> (p) Jeffrey T. Mezger / Los Angeles, CA / kbhome.com	11,317	\$4,534	Detached for sale: 9,846 Attached for sale: 1,370 For-sale condos: 101 AA, MU, EL	South, West
6	7	<b>TAYLOR MORRISON</b> (p) Sheryl Palmer / Scottsdale, AZ / taylormorrison.com	8,760	\$4,115	Breakdown unavailable LUX, EL, MU, AA, VAC	Midwest, South, West
7	8	<b>MERITAGE HOMES</b> (p) Steven J. Hilton / Scottsdale, AZ / meritagehomes.com	8,531	\$3,475	Detached for sale: 7,928 Attached for sale: 576 For-sale condos: 27 AA, LUX, EL, MU	South, West
8	9	<b>TOLL BROTHERS</b> (p) Doug Yearley / Horsham, PA / tollbrothers.com	8,265	\$7,143	Detached for sale: 6,817 Attached for sale: 1,279 For-sale condos: 169 MU, AA, LUX	Northeast, Midwest, South, West
9	16	<b>CENTURY COMMUNITIES</b> (p) Dale and Robert Francescon / Greenwood Village, CO / centurycommunities.com	7,092	\$2,260	Detached for sale: 6,828 Attached for sale: 194 For-sale condos: 70 MU, EL	Midwest, South, West
10	11	<b>LGI HOMES</b> (p) Eric Lipar / The Woodlands, TX / lgihomes.com	6,512	\$1,504	Detached for sale: 6,392 Attached for sale: 120 MU, LUX, EL	Midwest, South, West
11	12	<b>M.D.C. HOLDINGS</b> (p) David D. Mandarich / Denver, CO / richmondamerican.com	6,197	\$2,982	Detached for sale: 6,073 Attached for sale: 124 LUX, MU, EL	South, West
12	14	<b>M/I HOMES</b> (p) Robert H. Schottenstein / Columbus, OH / mihomes.com	5,778	\$2,234	Detached for sale: 5,128 Attached for sale: 650 AA, AS, EL, MU	Midwest, South
13	13	<b>BEAZER HOMES</b> (p) Allan P. Merrill / Atlanta, GA / beazer.com	5,767	\$2,077	Detached for sale: 5,767 Product mix unavailable	Northeast, Midwest, South, West
14	10	<b>HOVNANIAN ENTERPRISES</b> (p) Ara K. Hovnanian / Red Bank, NJ / khov.com	5,758	\$2,491	Detached for sale: 4,892 Attached for sale: 692 For-sale condos: 174 AA, LUX, EL, MU	Northeast, Midwest, South, West
15	15	<b>TRI POINTE GROUP</b> (p) Doug Bauer / Irvine, CA / tripointegroup.com	5,071	\$3,263	Detached for sale: 4,241 Attached for sale: 830 LUX, AA, EL, MU	South, West
16	17	<b>DAVID WEEKLEY HOMES</b> David Weekley / Houston, TX / davidweekleyhomes.com	4,687	\$2,153	Detached for sale: 3,810 Attached for sale: 877 EL, LUX, AA, MU	Midwest, South, West
17	21	<b>HABITAT FOR HUMANITY INTERNATIONAL</b> Jonathan Reckford / Atlanta, GA / habitat.org	4,334	\$492	Detached for sale: 4,047 Other: 287 AS	Northeast, Midwest, South, West, Pacific
18	19	<b>WILLIAM LYON HOMES</b> (p) William H. Lyon and Matt Zaist / Newport Beach, CA / lyonhomes.com	4,186	\$2,082	Detached for sale: 2,973 Attached for sale: 1,213 LUX, MU, EL, AA	Pacific
19	20	<b>ASHTON WOODS HOMES</b> Ken Balogh / Roswell, GA / ashtonwoods.com	4,057	\$1,600	Detached for sale: 3,404 Attached for sale: 626 For-sale condos: 27 LUX, EL, MU	South, West

\*Home building revenue, in millions (p) = Public ▲ = U.S. only AS = Affordable/Subsidized EL = Entry-level MU = Move-up LUX = Luxury/Custom AA = Active adult VAC = Vacation/Second home  
■ = Mungo Homes' closings are through its December 2018 acquisition by Clayton Properties Group; Westport Homes' closings are through its November 2018 acquisition by D.R. Horton

# AMERICA'S BIGGEST BUILDERS

TOP 200						20-39
RANK (PRIOR YEAR RANK)	COMPANY/TOP EXECUTIVE/LOCATION	2018 U.S. CLOSINGS	2018 GROSS REVENUE*	WHAT THEY BUILT IN THE UNITED STATES (IN UNITS)	REGION	
20	29 <b>CLAYTON PROPERTIES GROUP</b> Mike Rutherford / Maryville, TN / claytonpropertiesgroup.com	3,999	\$1,336	Detached for sale: 3,856 Attached for sale: 143 AS, MU, EL, AA	Midwest, South, West	
21	18 <b>SHEA HOMES</b> Bert Selva / Walnut, CA / sheahomes.com	3,839	\$2,396	Detached for sale: 3,217 Attached for sale: 622 EL, MU, LUX, AA	South, West	
22	23 <b>MATTAMY HOMES</b> Pete Skelly / Orlando, FL / mattamyhomes.com	3,313	\$1,194	Detached for sale: 2,710 Attached for sale: 603 EL, VAC, MU, AA	South, West	
23	22 <b>HIGHLAND HOMES</b> Rod Sanders and Jean Ann Brock / Plano, TX / highlandhomes.com	3,074	\$1,236	Detached for sale: 3,074 LUX, EL, MU	South	
24	26 <b>PERRY HOMES</b> Kathy Britton / Houston, TX / perryhomes.com	2,615	\$1,034	Detached for sale: 2,612 Attached for sale: 3 AS, MU	South	
25	28 <b>DAN RYAN BUILDERS</b> Ronald S. Salameh / Frederick, MD / danryanbuilders.com	2,217	\$654	Detached for sale: 1,383 Attached for sale: 834 MU, AA, EL	Northeast, South	
26	31 <b>BROOKFIELD RESIDENTIAL PROPERTIES</b> Alan Norris / Calgary, AB / brookfieldresidential.com	2,196	\$1,336▲	Detached for sale: 1,824 Attached for sale: 372 AA, LUX, EL, MU	Midwest, South, West, Pacific	
27	40 <b>THE RELATED GROUP</b> Jorge M. Pérez / Miami, FL / relatedgroup.com	2,125	\$2,400	Detached for sale: 2 For-sale condos: 2,123 LUX	South	
28	25 <b>WOODSIDE HOMES</b> Joel Shine / Salt Lake City, UT / woodsidehomes.com	2,058	\$890	Detached for sale: 2,155 LUX, MU, EL	West	
29	30 <b>DREES HOMES</b> David Drees / Fort Mitchell, KY / dreeshomes.com	1,971	\$936	Detached for sale: 1,829 Attached for sale: 142 EL, MU	Midwest, South	
30	37 <b>FISCHER HOMES</b> Bob Hawksley / Erlanger, KY / fischerhomes.com	1,901	\$637	Detached for sale: 1,731 For-sale condos: 170 EL, MU	Midwest, South	
31	27 <b>THE VILLAGES OF LAKE SUMTER</b> Mark G. Morse / The Villages, FL / thevillages.com	1,866	\$577	Detached for sale: 1,866 AA	South	
32	33 <b>MUNGO HOMES ■</b> Steven Mungo / Irmo, SC / mungo.com	1,768	\$510	Detached for sale: 1,748 Attached for sale: 20 LUX, MU, EL	South	
33	34 <b>MHI-MCGUYER HOMEBUILDERS</b> Frank B. McGuyer / Houston, TX / mcguyehomebuilders.com	1,721	\$751	Detached for sale: 1,696 Attached for sale: 25 LUX, EL, MU	South	
34	38 <b>TRUE HOMES</b> Dan Horner, Mark Boyce, David Cuthbertson / Monroe, NC / truehomes.com	1,559	\$403	Detached for sale: 1,443 Attached for sale: 116 AA, MU, EL	South	
35	57 <b>STANLEY MARTIN HOMES</b> Steven B. Alloy / Reston, VA / stanleymartin.com	1,482	\$706	Detached for sale: 590 Attached for sale: 555 For-sale condos: 337 EL, AA, LUX, MU	South	
36	48 <b>DREAM FINDERS HOMES</b> Patrick Zalupski / Orange Park, FL / dreamfindershomes.com	1,408	\$530	Detached for sale: 1,365 Attached for sale: 43 VAC, AS, EL, MU, LUX	South	
37	53 <b>CBH HOMES</b> Corey Barton and Ronda Conger / Meridian, ID / cbhhomes.com	1,348	\$371	Detached for sale: 1,348 EL, MU	West	
38	42 <b>BLOOMFIELD HOMES</b> Don Dykstra / Southlake, TX / bloomfieldhomes.com	1,346	\$438	Detached for sale: 1,346 LUX, EL, MU	South	
39	43 <b>CHESMAR HOMES</b> Don Klein / Houston, TX / chesmar.com	1,343	\$435	Detached for sale: 1,137 Attached for sale: 206 AS, EL, MU	South	

\*Home building revenue, in millions (p) = Public ▲ = U.S. only AS = Affordable/Subsidized EL = Entry-level MU = Move-up LUX = Luxury/Custom AA = Active adult VAC = Vacation/Second home  
■ = Mungo Homes' closings are through its December 2018 acquisition by Clayton Properties Group; Westport Homes' closings are through its November 2018 acquisition by D.R. Horton

# AMERICA'S BIGGEST BUILDERS

TOP 200						40-57
RANK (PRIOR YEAR RANK)		COMPANY/TOP EXECUTIVE/LOCATION	2018 U.S. CLOSINGS	2018 GROSS REVENUE*	WHAT THEY BUILT IN THE UNITED STATES (IN UNITS)	REGION
40	54	<b>SMITH DOUGLAS HOMES</b> Tom Bradbury / Woodstock, GA / smithdouglas.com	1,307	\$329	Detached for sale: 1,225 Attached for sale: 82 AA, MU, EL	South
41	47	<b>FIRST TEXAS HOMES</b> Keith Hardesty / Dallas, TX / firsttexashomes.com	1,306	\$535	Detached for sale: 1,306 LUX, AA, MU	South
42	56	<b>GREEN BRICK PARTNERS</b> (p) Jim Brickman / Plano, TX / greenbrickpartners.com	1,287	\$571	Detached for sale: 586 Attached for sale: 701 AA, MU	South
43	45	<b>GL HOMES</b> Itchko Ezratti / Sunrise, FL / glhomes.com	1,260	\$821	Detached for sale: 1,136 Attached for sale: 124 EL, LUX, MU, AA	South
44	41	<b>THE NEW HOME CO.</b> (p) Larry Webb / Aliso Viejo, CA / nw hm.com	1,244	\$806	Detached for sale: 935 Attached for sale: 198 For-sale condos: 111 LUX, AA, EL, MU	West
45	39	<b>EPCON COMMUNITIES</b> Edward A. Bacome and Phillip G. Fankhauser / Dublin, OH / epconcommunities.com	1,236	\$481	Detached for sale: 965 For-sale condos: 271 AA	Northeast, Midwest, South
46	50	<b>LONG LAKE LTD.</b> Craig Jones / Houston, TX / longlakeltd.com	1,172	\$273	Detached for sale: 1,172 MU, EL	South
47	51	<b>EDGE HOMES</b> Gordy Jones / Draper, UT / edgehomes.com	1,159	\$363	Detached for sale: 417 Attached for sale: 388 For-sale condos: 354 MU, EL	West
48	46	<b>NEAL COMMUNITIES</b> Pat Neal / Sarasota, FL / nealcommunities.com	1,148	\$464	Detached for sale: 793 Attached for sale: 282 For-sale condos: 73 AA, MU, LUX, VAC	South
49	60	<b>IVORY HOMES</b> Clark D. Ivory / Salt Lake City, UT / ivoryhomes.com	1,121	\$498	Detached for sale: 1,022 Attached for sale: 99 LUX, AS, VAC, EL, MU, AA	West
50	44	<b>EASTWOOD HOMES</b> Clark Stewart / Charlotte, NC / eastwoodhomes.com	1,105	\$320	Detached for sale: 1,073 Attached for sale: 32 EL, MU	South
51	52	<b>VIEW HOMES</b> Randall S. O'Leary / El Paso, TX / desertviewhomes.com	1,071	\$304	Detached for sale: 1,071 MU, EL	West
52	61	<b>BETENBOUGH HOMES</b> Cal Zant / Lubbock, TX / betenbough.com	1,013	\$192	Detached for sale: 1,013 MU, EL	South
53	58	<b>CASTLEROCK COMMUNITIES</b> Greg Yakim and Lance Wright / Houston, TX / c-rock.com	986	\$287	Detached for sale: 986 LUX, MU, EL	West
54	68	<b>GREAT SOUTHERN HOMES</b> Michael Nieri / Irmo, SC / greatsouthernhomes.com	947	\$200	Detached for sale: 871 Attached for sale: 76 EL, MU	South
55	99	<b>MINTO COMMUNITIES</b> Michael J. Belmont / Coconut Creek, FL / mintousa.com	856	\$402	Detached for sale: 434 Attached for sale: 367 For-sale condos: 55 VAC, MU, AA	South
56	63	<b>MCBRIDE &amp; SON COS.</b> John F. Eilermann Jr. / Chesterfield, MO / mcbridehomes.com	848	\$282	Detached for sale: 734 Attached for sale: 114 EL, LUX, MU	Midwest
57	77	<b>AMERICAN WEST HOMEBUILDING GROUP</b> Lawrence D. Canarelli and Jeffrey L. Canarelli / Las Vegas, NV / americanwesthomes.com	814	\$313	Detached for sale: 814 EL, MU	West
57	59	<b>HISTORYMAKER HOMES</b> Nelson Mitchell / Grapevine, TX / historymaker.com	814	\$229	Detached for sale: 814 MU, AS	South

\*Home building revenue, in millions (p) = Public ▲ = U.S. only AS = Affordable/Subsidized EL = Entry-level MU = Move-up LUX = Luxury/Custom AA = Active adult VAC = Vacation/Second home  
■ = Mungo Homes' closings are through its December 2018 acquisition by Clayton Properties Group; Westport Homes' closings are through its November 2018 acquisition by D.R. Horton

# AMERICA'S BIGGEST BUILDERS

TOP 200					59-78	
RANK (PRIOR YEAR RANK)		COMPANY/TOP EXECUTIVE/LOCATION	2018 U.S. CLOSINGS	2018 GROSS REVENUE*	WHAT THEY BUILT IN THE UNITED STATES (IN UNITS)	REGION
59	75	<b>HIGHLAND HOMES</b> Robert J. Adams / Lakeland, FL / highlandhomes.org	813	\$180	Detached for sale: 676 Attached for sale: 137 AA, MU, EL	South
60	67	<b>SAINT AUBYN HOMES</b> Jared St. Aubyn / Colorado Springs, CO / saintaubynhomes.com	791	\$298	Detached for sale: 791 MU, EL	West
61	80	<b>ROBSON COMMUNITIES</b> Edward Robson / Sun Lakes, AZ / robson.com	790	\$339	Detached for sale: 624 Attached for sale: 166 AA	South, West
62	77	<b>AMERICAN LEGEND HOMES</b> Kevin Egan / Lewisville, TX / amlegendhomes.com	767	\$354	Detached for sale: 767 LUX, MU	South
63	65	<b>MILESTONE COMMUNITY BUILDERS</b> Garrett Martin / Austin, TX / mymilestone.com	766	\$223	Detached for sale: 699 Attached for sale: 54 For-sale condos: 13 AA, LUX, EL, MU	South
64	72	<b>ESSEX HOMES SOUTHEAST</b> Karl Haslinger / Lexington, SC / essexhomes.net	753	\$251	Detached for sale: 717 Attached for sale: 36 LUX, EL, MU, AA	South
65	73	<b>STYLECRAFT BUILDERS</b> Doug French / College Station, TX / stylecraftbuilders.com	745	\$155	Detached for sale: 733 Attached for sale: 12 MU, EL	South
66	82	<b>H&amp;H HOMES</b> D. Ralph Huff III / Fayetteville, NC / hhhomes.com	726	\$215	Detached for sale: 691 Attached for sale: 25 For-sale condos: 10 VAC, MU	South
67	64	<b>OLE SOUTH PROPERTIES</b> John Floyd / Murfreesboro, TN / olesouth.com	708	\$179	Detached for sale: 413 Attached for sale: 295 LUX, MU, EL, VAC	South
68	87	<b>ROCKLYN HOMES</b> David Jenkins / Duluth, GA / rocklynhomes.com	693	\$154	Detached for sale: 103 Attached for sale: 590 LUX	South
69	69	<b>ALLEN EDWIN HOMES</b> Scott Sanderson / Portage, MI / allenedwin.com	692	\$182	Detached for sale: 692 EL, LUX, VAC, MU	Midwest
70	62	<b>WESTPORT HOMES</b> ■ Steve Dunn / Indianapolis, IN / westport-home.com	686	\$181	Detached for sale: 686 AA, MU, EL	Midwest
71	66	<b>FULTON HOMES</b> Ira A. Fulton / Tempe, AZ / fultonhomes.com	685	\$245	Detached for sale: 685 VAC, EL, MU	West
72	76	<b>HHHUNT CORP.</b> Daniel Schmitt / Glen Allen, VA / hhhunt.com	680	\$271	Detached for sale: 384 Attached for sale: 296 AA, EL, MU	South
73	71	<b>BALL HOMES</b> D. Ray Ball Jr. / Lexington, KY / ballhomes.com	675	\$232	Detached for sale: 675 EL, LUX, MU	South
74	79	<b>LOMBARDO HOMES</b> Anthony Lombardo / Shelby Township, MI / lombardohomes.com	661	\$293	Detached for sale: 661 AA, EL, MU, LUX	Midwest
75	84	<b>SARATOGA HOMES</b> C. David Bombach / El Paso, TX / saratogahomestexas.com	658	\$144	Detached for sale: 658 MU, EL	South
76	86	<b>VAN METRE COS.</b> Rick Rabil / Fairfax, VA / vanmetrecompanies.com	637	\$436	Detached for sale: 246 Attached for sale: 273 For-sale condos: 118 AS, LUX, EL, AA, MU	South
77	81	<b>JOHN HOUSTON CUSTOM HOMES</b> John Houston / Red Oak, TX / johnhoustonhomes.com	615	\$221	Detached for sale: 615 LUX, EL, MU	South
78	74	<b>WESTIN HOMES</b> Jason Golan / Sugar Land, TX / westin-homes.com	603	\$244	Detached for sale: 603 MU	South

\*Home building revenue, in millions (p) = Public ▲ = U.S. only AS = Affordable/Subsidized EL = Entry-level MU = Move-up LUX = Luxury/Custom AA = Active adult VAC = Vacation/Second home ■ = Mungo Homes' closings are through its December 2018 acquisition by Clayton Properties Group; Westport Homes' closings are through its November 2018 acquisition by D.R. Horton

# AMERICA'S BIGGEST BUILDERS

TOP 200						79-99
RANK (PRIOR YEAR RANK)	COMPANY/TOP EXECUTIVE/LOCATION	2018 U.S. CLOSINGS	2018 GROSS REVENUE*	WHAT THEY BUILT IN THE UNITED STATES (IN UNITS)	REGION	
79	89	<b>ELITE PROPERTIES OF AMERICA</b> Douglas M. Stimple / Colorado Springs, CO / classichomes.com	597	\$286	Detached for sale: 511 Attached for sale: 86 EL, AA, LUX, MU	West
80	94	<b>ANGLIA HOMES</b> James Hunter / Houston, TX / angliahomeslp.com	592	\$138	Detached for sale: 577 Attached for sale: 15 MU, LUX, EL	South
81	100	<b>HOMES BY WESTBAY</b> Willy Nunn / Riverview, FL / homesbywestbay.com	554	\$247	Other: 554 EL, MU	South
82	85	<b>CITY VENTURES</b> Phil Kerr / Irvine, CA / cityventures.com	553	\$385	Detached for sale: 79 Attached for sale: 474 MU, AS, EL	West
83	83	<b>CAVINESS AND CATES COMMUNITIES</b> Chris Cates / Fayetteville, NC / cavinessandcates.com	541	\$208	Detached for sale: 541 AA, EL, MU	South
84	96	<b>ICI HOMES</b> Mori Hosseini / Daytona Beach, FL / iciphones.com	532	\$266	Detached for sale: 496 Attached for sale: 36 LUX, MU, AA, VAC	South
85	90	<b>TRUMARK COS.</b> Michael Maples and Gregg Nelson / San Ramon, CA / trumarkco.com	526	\$495	Detached for sale: 324 Attached for sale: 185 For-sale condos: 17 LUX, EL, MU	West
86	91	<b>SIGNATURE HOMES</b> Dwight Sandlin / Hoover, AL / e-signaturehomes.com	505	\$230	Detached for sale: 490 Attached for sale: 16 LUX, EL, MU	South
87	91	<b>BILL CLARK HOMES</b> Bill Clark / Greenville, NC / billclarkhomes.com	500	\$151	Detached for sale: 490 Attached for sale: 10 AA, EL, LUX, VAC, MU	South
88	104	<b>KERLEY FAMILY HOMES</b> Joe Kerley / Marietta, GA / kerleyfamilyhomes.com	497	\$121	Detached for sale: 304 Attached for sale: 193 LUX, MU, EL	South
89	136	<b>GARRETT WALKER HOMES</b> Jeff Garrett / Phoenix, AZ / gwhaz.com	496	\$131	Detached for sale: 496 MU, AS	West
90	—	<b>KNIGHT HOMES</b> Amanda Statham / Jonesboro, GA / knighthomes.com	478	\$110	Detached for sale: 462 Attached for sale: 16 LUX, MU, EL	South
91	97	<b>CAREFREE HOMES</b> Shawn Gray / El Paso, TX / carefreehometexas.com	475	\$98	Detached for sale: 475 EL, MU	West
92	105	<b>PARK SQUARE HOMES</b> Suresh Gupta / Orlando, FL / parksquarehomes.com	467	\$155	Detached for sale: 359 Attached for sale: 108 VAC, LUX, MU, EL	South
93	105	<b>UNITED BUILT HOMES</b> Don Pitts / Shreveport, LA / ubh.com	458	\$82	Detached for sale: 458 MU, AA, VAC, EL	Midwest, South
94	98	<b>HOME CREATIONS</b> Jalal Farzaneh and Mohammad Farzaneh / Moore, OK / homecreations.com	448	\$100	Detached for sale: 448 EL, MU	South
95	107	<b>EASTBROOK HOMES</b> Michael A. McGraw / Grand Rapids, MI / eastbrookhomes.com	437	\$162	Detached for sale: 360 Attached for sale: 18 For-sale condos: 59 AA, EL, MU, VAC	Midwest, South
96	126	<b>JOHN MOURIER CONSTRUCTION</b> John L. Mourier III / Roseville, CA / jmhomes.com	436	\$233	Detached for sale: 436 LUX, MU, EL	West
97	102	<b>GRAND HOMES</b> Stephen Brooks / Addison, TX / grandhomes.com	435	\$235	Detached for sale: 431 Attached for sale: 4 MU, EL, LUX	South
98	93	<b>PACESETTER HOMES</b> Ruth Hastings / Austin, TX / pacesetterhometexas.com	422	\$114	Detached for sale: 422 MU, LUX, EL	South
99	110	<b>WILLIAM RYAN HOMES</b> William J. Ryan / Glenview, IL / williamryanhomes.com	409	\$153	Detached for sale: 409 AA, EL, LUX, MU	Midwest, South, West

\*Home building revenue, in millions (p)= Public ▲= U.S. only AS = Affordable/Subsidized EL = Entry-level MU = Move-up LUX = Luxury/Custom AA = Active adult VAC = Vacation/Second home  
■ = Mungo Homes' closings are through its December 2018 acquisition by Clayton Properties Group; Westport Homes' closings are through its November 2018 acquisition by D.R. Horton

# AMERICA'S BIGGEST BUILDERS

TOP 200						100-118
RANK (PRIOR YEAR RANK)	COMPANY/TOP EXECUTIVE/LOCATION	2018 U.S. CLOSINGS	2018 GROSS REVENUE*	WHAT THEY BUILT IN THE UNITED STATES (IN UNITS)	REGION	
100	101	<b>ARTHUR RUTENBERG HOMES</b> Barry Rutenberg / Clearwater, FL / arthurrutenberghomes.com	405	\$365	Detached for sale: 405 MU, VAC, LUX	Midwest, South
101	—	<b>13TH FLOOR HOMES</b> Michael Nunziata / Miami, FL / 13thfloorhomes.com	401	\$211	Detached for sale: 183 For-sale condos: 218 LUX, EL	South
102	129	<b>CRESCENT HOMES</b> Edward M. Terry / Charleston, SC / crescenthomes.net	392	\$130	Detached for sale: 392 EL, MU	South
103	—	<b>SAN JOAQUIN VALLEY HOMES</b> Joseph A. Leal / Visalia, CA / sjvhomes.com	391	\$115	Detached for sale: 391 MU, EL	West
104	113	<b>NEWMARK HOMES HOUSTON</b> Mike Moody / Houston, TX / newmarkhomes.com	385	\$173	Detached for sale: 385 EL, LUX, MU	South
105	115	<b>TILSON HOME CORP.</b> Edward Martin / Houston, TX / tilsonhome.com	384	\$103	Detached for sale: 384 EL, AA, MU, LUX	South
106	108	<b>COMSTOCK HOMES</b> Robert Comstock / El Segundo, CA / comstock-homes.com	378	\$227	Detached for sale: 161 Attached for sale: 217 Other: 70 AS, EL, MU	West
107	161	<b>CAMDEN HOMES</b> Cyrus Zadeh / Dallas, TX / camden-homes.com	372	\$50	Detached for sale: 372 EL	South
108	112	<b>EDWARD ANDREWS HOMES</b> Paul Corley / Atlanta, GA / eahomes.com	371	\$197	Detached for sale: 173 Attached for sale: 198 AA, EL, LUX, MU	South
109	133	<b>REGENCY HOMEBUILDERS</b> Sean Carlson / Germantown, TN / newregencyhomes.com	366	\$119	Detached for sale: 366 AS, MU, EL, LUX	South
110	122	<b>FLAGSHIP HOMES</b> Nate Hutchinson and Pete Evans / Lehi, UT / forsail.com	365	\$155	Detached for sale: 300 Attached for sale: 65 EL, MU	West
111	129	<b>STONE MARTIN BUILDERS</b> Mitchell Martin / Opelika, AL / stonemartinbuilders.com	363	\$107	Detached for sale: 363 EL, MU	South
112	139	<b>HUBBLE HOMES</b> Don Hubble / Meridian, ID / hubblehomes.com	362	\$88	Detached for sale: 362 MU, EL	West
113	120	<b>IDEAL HOMES</b> Vernon McKown / Norman, OK / idealhomes.com	361	\$76	Detached for sale: 361 EL, MU	South
114	116	<b>REGENT HOMES</b> David C. McGowan Jr. / Nashville, TN / regenthomestn.com	359	\$114	Detached for sale: 213 Attached for sale: 89 For-sale condos: 12 EL, MU, LUX	South
115	164	<b>WILLIAMS HOMES</b> Lance Williams / Santa Clarita, CA / williamshomes.com	358	\$210	Detached for sale: 232 Attached for sale: 126 AS, EL	West
116	—	<b>ALTURA HOMES</b> Donnie Evans / Rockwall, TX / alturahomes.com	352	\$107	Detached for sale: 352 EL, MU, AS	South
117	151	<b>WATHEN CASTANOS HOMES</b> Joshua Peterson / Fresno, CA / wchomes.com	346	\$155	Detached for sale: 346 LUX, EL, MU	West
118	140	<b>FRONTIER COMMUNITIES</b> Jimmy Previti / Ontario, CA / frontierhomes.com	342	\$147	Detached for sale: 342 MU, EL	West
118	177	<b>THE OLSON CO.</b> Stephen E. Olson and Scott Laurie / Seal Beach, CA / olsonhomes.com	342	\$195	Detached for sale: 27 Attached for sale: 315 AS, EL, MU	West

\*Home building revenue, in millions (p) = Public ▲ = U.S. only AS = Affordable/Subsidized EL = Entry-level MU = Move-up LUX = Luxury/Custom AA = Active adult VAC = Vacation/Second home  
■ = Mungo Homes' closings are through its December 2018 acquisition by Clayton Properties Group; Westport Homes' closings are through its November 2018 acquisition by D.R. Horton

# AMERICA'S BIGGEST BUILDERS

TOP 200						118-140
RANK (PRIOR YEAR RANK)	COMPANY/TOP EXECUTIVE/LOCATION	2018 U.S. CLOSINGS	2018 GROSS REVENUE*	WHAT THEY BUILT IN THE UNITED STATES (IN UNITS)	REGION	
118	155	<b>VIERA BUILDERS</b> William Moore / Melbourne, FL / vierabuilders.com	342	\$140	Detached for sale: 268 Attached for sale: 74 EL, AA, LUX, MU	South
121	111	<b>LEVEL HOMES</b> Todd Waguespack / Baton Rouge, LA / levelhomes.com	341	\$110	Detached for sale: 293 Attached for sale: 48 EL, MU	South
122	138	<b>THE WARMINGTON GROUP</b> James P. Warmington Jr. / Costa Mesa, CA / homesbywarmington.com	340	\$227	Detached for sale: 263 Attached for sale: 77 EL, MU, LUX	West
123	128	<b>FIELDSTONE HOMES</b> Alan Arthur / Draper, UT / fieldstonehomes.com	336	\$144	Detached for sale: 316 Attached for sale: 20 LUX, EL, MU	West
124	176	<b>MILLER AND SMITH</b> Doug Smith / McLean, VA / millerandsmith.com	334	\$192	Detached for sale: 161 Attached for sale: 173 AA, AS, EL, MU	South
125	123	<b>GRANITE RIDGE BUILDERS</b> Tony Reincke / Fort Wayne, IN / graniteridgebuilders.com	333	\$83	Detached for sale: 333 AA, AS, VAC, EL, MU, LUX	Midwest
126	120	<b>SK BUILDERS</b> Tim Kallianen / Greer, SC / builderpeople.com	330	\$76	Detached for sale: 330 EL, LUX, MU	South
127	118	<b>THE JONES CO. OF TENNESSEE/CONSORT HOMES</b> Kenneth Stricker / Franklin, TN / livejones.com	326	\$156	Detached for sale: 326 MU	Midwest, South
128	—	<b>BEECHWOOD HOMES</b> Michael Dubb / Jericho, NY / beechwoodhomes.com	323	\$222	Detached for sale: 128 Attached for sale: 195 LUX	Northeast
128	143	<b>CHARTER HOMES AND NEIGHBORHOODS</b> Robert P. Bowman / Lancaster, PA / charterhomes.com	323	\$108	Detached for sale: 161 Attached for sale: 162 LUX, AA, EL, MU	Northeast
130	135	<b>HAKES BROTHERS</b> Kimball Hakes / Las Cruces, NM / hakesbrothers.com	318	\$72	Detached for sale: 318 LUX, MU, EL	West
131	125	<b>CHESAPEAKE HOMES</b> John Barnes / Virginia Beach, VA / cheshomes.com	314	\$108	Detached for sale: 235 Attached for sale: 79 AA, EL, VAC, MU	South
132	134	<b>GEONERCO GROUP</b> George Neffner / Seattle, WA / geonerco.com	310	\$155	Detached for sale: 310 MU	West
133	163	<b>BERKS HOMES</b> Mike Benshoof / Mohnton, PA / berkshomes.com	309	\$85	Detached for sale: 161 Attached for sale: 148 MU, LUX, EL, AA	Northeast, South
134	117	<b>LANDON HOMES</b> John R. Landon / Plano, TX / landonhomes.com	307	\$188	Detached for sale: 307 MU	South
134	170	<b>SOUTHERN HOMES OF POLK COUNTY</b> Greg Masters / Lakeland, FL / mysouthernhome.com	307	\$69	Detached for sale: 307 MU, EL	South
136	95	<b>ELLIOTT HOMES</b> Harry C. Elliott III / Folsom, CA / elliotthomes.com	302	\$160	Detached for sale: 302 Other: 37 EL, AS, LUX, MU	West
137	150	<b>DEVON STREET HOMES</b> Stephen Ray / Houston, TX / devonstreethomes.com	294	\$76	Detached for sale: 294 MU, EL	South
137	151	<b>KEYSTONE HOMES</b> W. Scott Wallace / Greensboro, NC / gokeystone.com	294	\$92	Detached for sale: 102 Attached for sale: 192 EL, AA, MU	South
139	145	<b>SIMMONS HOMES</b> Lonnie Shackelford / Owasso, OK / simmonshomes.com	274	\$62	Detached for sale: 274 EL, MU	South
140	171	<b>DORN HOMES</b> David Grounds / Prescott, AZ / dornhomes.com	273	\$108	Detached for sale: 273 VAC, MU, EL, AA	West

\*Home building revenue, in millions (p)=Public ▲=U.S. only AS=Affordable/Subsidized EL=Entry-level MU=Move-up LUX=Luxury/Custom AA=Active adult VAC=Vacation/Second home  
■=Mungo Homes' closings are through its December 2018 acquisition by Clayton Properties Group; Westport Homes' closings are through its November 2018 acquisition by D.R. Horton



# AMERICA'S BIGGEST BUILDERS

TOP 200						141-160
RANK (PRIOR YEAR RANK)	COMPANY/TOP EXECUTIVE/LOCATION	2018 U.S. CLOSINGS	2018 GROSS REVENUE*	WHAT THEY BUILT IN THE UNITED STATES (IN UNITS)	REGION	
141	144	<b>PAYNE FAMILY HOMES</b> Ken Kruse / St. Louis, MO / paynefamilyhomes.com	268	\$95	Detached for sale: 268 LUX, MU, EL, AA	Midwest
141	137	<b>TRADITIONS OF AMERICA</b> Timothy R. McCarthy / Radnor, PA / traditionsofamerica.com	268	\$129	Detached for sale: 192 Attached for sale: 76 AA	Northeast
143	147	<b>SHADDOCK HOMES</b> Peter H. Shaddock / Plano, TX / shaddockhomes.com	266	\$164	Detached for sale: 266 MU	South
144	146	<b>COLINA HOMES</b> Ken Williams and Michael Lucas / Houston, TX / colinahomes.com	265	\$62	Detached for sale: 265 MU, AS	South
145	141	<b>HILLS PROPERTIES/INVERNESS HOMES</b> Louis Guttman / Cincinnati, OH / invernesshomesusa.com	263	\$179	Detached for sale: 263 AA, EL, MU	Midwest
145	154	<b>HUBBELL HOMES</b> Rachel Flint / West Des Moines, IA / hubbellhomes.com	263	\$163	Detached for sale: 117 Attached for sale: 146 EL, MU, LUX	Midwest, South
147	189	<b>PACIFIC COMMUNITIES BUILDER</b> Nelson Chung / Newport Beach, CA / pacificcommunities.com	262	\$108	Detached for sale: 262 AA, EL, LUX, MU	West
147	159	<b>TRULAND HOMES</b> Charles Schetter / Spanish Fort, AL / trulandhomes.com	262	\$92	Detached for sale: 262 LUX, EL, MU	South
149	157	<b>NEW TRADITION HOMES</b> Chris Helmes / Vancouver, WA / newtraditionhomes.com	261	\$119	Detached for sale: 261 LUX, MU	West
150	142	<b>GRAYHAWK HOMES</b> David B. Erickson / Columbus, GA / grayhawkhomesinc.com	258	\$76	Detached for sale: 236 Attached for sale: 22 EL, MU	Midwest, South
151	160	<b>A. SYDES CONSTRUCTION</b> Anthony Sydes / Jacksonville, NC / asydesconstruction.com	255	\$59	Detached for sale: 245 Attached for sale: 10 EL, LUX, MU	South
152	—	<b>CORNERSTONE COMMUNITIES</b> Ure Kretowicz / San Diego, CA / cornerstonecommunities.com	252	\$127	Detached for sale: 102 Attached for sale: 150 MU, EL, LUX	West
153	132	<b>EAGLE CONSTRUCTION OF VIRGINIA</b> Josh Goldschmidt / Glen Allen, VA / eagleofva.com	252	\$125	Detached for sale: 134 Attached for sale: 118 AA, LUX	South
154	180	<b>VAN DAELE HOMES</b> Jeffrey M. Hack / Riverside, CA / vandaele.com	250	\$166	Detached for sale: 192 Attached for sale: 58 MU	West
155	200	<b>SEAGATE HOMES</b> Robert Gazzoli / Palm Coast, FL / seagatehomes.com	244	\$59	Detached for sale: 244 MU, VAC, EL, AA, LUX	South
156	—	<b>CAPSTONE HOMES</b> Ben Minks / Ramsey, MN / capstonehomes-mn.com	240	\$89	Detached for sale: 240 AA, EL, MU	Midwest
156	172	<b>GREENSTONE HOMES</b> Joseph Frank / Liberty Lake, WA / greenstonehomes.com	240	\$125	Detached for sale: 205 Attached for sale: 35 AA, LUX, MU	West
156	—	<b>LIBERTY HOME BUILDERS</b> Damon Sachs / Houston, TX / libertyhomebuilders.com	240	\$53	Detached for sale: 240 EL	South
159	167	<b>LOKAL HOMES</b> David Lemnah and Ryan Lantz / Englewood, CO / lokalhomes.com	236	\$97	Detached for sale: 118 Attached for sale: 45 For-sale condos: 73 EL, LUX, MU	West
160	169	<b>OUR COUNTRY HOMES</b> Dustin Austin / Hurst, TX / ourcountryhomes.com	234	\$141	Detached for sale: 224 Attached for sale: 10 EL, LUX	South

\*Home building revenue, in millions (p) = Public ▲ = U.S. only AS = Affordable/Subsidized EL = Entry-level MU = Move-up LUX = Luxury/Custom AA = Active adult VAC = Vacation/Second home  
■ = Mungo Homes' closings are through its December 2018 acquisition by Clayton Properties Group; Westport Homes' closings are through its November 2018 acquisition by D.R. Horton

# AMERICA'S BIGGEST BUILDERS

TOP 200					161-179	
RANK (PRIOR YEAR RANK)	COMPANY/TOP EXECUTIVE/LOCATION	2018 U.S. CLOSINGS	2018 GROSS REVENUE*	WHAT THEY BUILT IN THE UNITED STATES (IN UNITS)	REGION	
161	149	<b>MAIN STREET HOMES</b> W. Vernon McClure Jr. / Midlothian, VA / gomsh.com	232	\$101	Detached for sale: 209 Attached for sale: 23 EL, MU	South
161	—	<b>STONEHOLLOW HOMES</b> Leo Bowler / Melissa, TX / stonehollowhomes.com	232	\$73	Detached for sale: 232 MU	South
163	173	<b>MCKEE HOMES</b> Pat McKee / Fayetteville, NC / mckeehomesnc.com	228	\$68	Detached for sale: 219 Attached for sale: 9 LUX, AA, EL, MU	South
164	—	<b>BALDWIN &amp; SONS</b> Al Baldwin / Newport Beach, CA / baldwinsons.com	227	\$172	Breakdown unavailable LUX, AS	West
165	198	<b>SILVERSTONE COMMUNITIES</b> Scott Schmidt / Peachtree Corners, GA / silverstonenewhomes.com	225	\$53	Detached for sale: 212 Attached for sale: 13 EL, MU	South
166	156	<b>WINDSOR HOMES</b> Tom Hall / Greensboro, NC / windsorhomes.us	221	\$56	Detached for sale: 196 Attached for sale: 25 AS, AA, EL, MU	South
167	—	<b>GREENLAND HOMES</b> Corey Kautz / Ankeny, IA / greenlandhomesiowa.com	220	\$99	Detached for sale: 170 Attached for sale: 50 EL, MU	Midwest
167	182	<b>STONERIDGE HOMES</b> Kim Wright / Huntsville, AL / stoneridgehomesinc.com	220	\$73	Detached for sale: 217 Attached for sale: 3 VAC, MU, EL, AA	South
169	—	<b>INSIGHT HOMES</b> Rob Elliott / Bridgeville, DE / itsjustabetterhouse.com	218	\$87	Detached for sale: 218 VAC, AS, EL, MU, AA	South
170	—	<b>FIRST AMERICA HOMES</b> Dave Barnhart / The Woodlands, TX / firstamericaohomes.com	216	\$50	Detached for sale: 216 MU, EL	South
171	178	<b>MANDALAY HOMES</b> David Everson / Prescott, AZ / mandalayhomes.com	215	\$78	Detached for sale: 215 EL, VAC, AS, MU	West
171	195	<b>PALO VERDE HOMES</b> Edgar Montiel / El Paso, TX / paloverdehome.com	215	\$41	Detached for sale: 215 MU, LUX, EL	South
171	185	<b>ROBERT THOMAS HOMES</b> Todd M. Stutz / Lakeville, MN / robertthomashomes.com	215	\$128	Detached for sale: 215 AA, EL, MU	Midwest
174	—	<b>DAVIDSON HOMES</b> Adam Davidson / Huntsville, AL / davidsonhomesllc.com	209	\$50	Detached for sale: 209 LUX, EL, MU	South
175	187	<b>LEGACY HOMES OF ALABAMA</b> Jeff Korotky / Huntsville, AL / legacyhomesal.com	208	\$45	Detached for sale: 208 MU, EL	South
175	—	<b>PSW REAL ESTATE</b> Anthony Siela / Austin, TX / pswrealestate.com	208	\$114	Detached for sale: 171 For-sale condos: 37 EL, MU	South, West
177	151	<b>BOULDER CREEK NEIGHBORHOODS</b> David Sinkey / Louisville, CO / liveboulder creek.com	207	\$105	Detached for sale: 103 Attached for sale: 104 AA	West
177	183	<b>BRASELTON HOMES</b> Bart Braselton / Corpus Christi, TX / braseltonhomes.com	207	\$49	Detached for sale: 207 EL, LUX, MU	South
179	—	<b>ESPERANZA HOMES</b> Nick Rhodes / McAllen, TX / esperanzahomes.com	205	\$47	Detached for sale: 205 AS, EL, MU	South
179	166	<b>SAUSSY BURBANK</b> Charles Teal and Jim Burbank / Charlotte, NC / saussyburbank.com	205	\$103	Detached for sale: 205 EL, LUX, MU	South

\*Home building revenue, in millions (p) = Public ▲ = U.S. only AS = Affordable/Subsidized EL = Entry-level MU = Move-up LUX = Luxury/Custom AA = Active adult VAC = Vacation/Second home  
■ = Mungo Homes' closings are through its December 2018 acquisition by Clayton Properties Group; Westport Homes' closings are through its November 2018 acquisition by D.R. Horton

# AMERICA'S BIGGEST BUILDERS

TOP 200						181-200
RANK (PRIOR YEAR RANK)		COMPANY/TOP EXECUTIVE/LOCATION	2018 U.S. CLOSINGS	2018 GROSS REVENUE*	WHAT THEY BUILT IN THE UNITED STATES (IN UNITS)	REGION
181	185	<b>CRAFTMARK GROUP</b> Kenneth Malm / McLean, VA / craftmarkhomes.com	204	\$145	Detached for sale: 49 Attached for sale: 119 For-sale condos: 36 AS, AA, LUX, EL, MU	South
181	—	<b>FLORSHEIM HOMES</b> Randy Bling / Stockton, CA / florsheimhomes.com	204	\$77	Detached for sale: 204 MU, EL	West
181	161	<b>SUMEER HOMES</b> Suresh Shridharani / Irving, TX / sumeerhome.com	204	\$69	Detached for sale: 153 Attached for sale: 51 AS, MU	South
184	—	<b>KENDALL HOMES</b> David D Wickens / Katy, TX / kendallhomes.net	203	\$48	Detached for sale: 203 EL, MU	Midwest
185	119	<b>TROPICANA HOMES</b> Randy Bowling / El Paso, TX / tropicanahomes.com	200	\$66	Detached for sale: 200 AS, LUX, MU, EL	South
186	—	<b>LANDMARK BUILDERS</b> Clifford L. Weaver / Ephrata, PA / ownalandmark.com	198	\$70	Detached for sale: 159 Attached for sale: 39 AA, EL, LUX, MU	Northeast
187	—	<b>EMPIRE COMMUNITIES</b> Daniel Guizzetti / Houston, TX / empirecommunities.com	196	\$68	Detached for sale: 196 EL, LUX, MU	South
188	190	<b>GARMAN HOMES</b> Alaina Money-Garman / Durham, NC / garmanhomes.biz	195	\$63	Detached for sale: 195 LUX, EL, MU	South
188	—	<b>RELIANT HOMES</b> Darrell McWaters / Atlanta, GA / relianthomes.com	195	\$65	Detached for sale: 195 AA, MU	South
188	195	<b>STYLECRAFT HOMES</b> Richard Kuhn / Richmond, VA / stylecrafthomes.com	195	\$65	Detached for sale: 96 Attached for sale: 99 LUX, AA, EL, MU	South
191	—	<b>SABAL HOMES</b> Matt Jones, Jason Simpson, Todd Ussery / Mount Pleasant, SC / sabalhomessc.com	193	\$67	Detached for sale: 181 Attached for sale: 12 AA, EL, MU	South
192	175	<b>RIVERWOOD HOMES</b> Mark Marquess / Fayetteville, AR / riverwoodhomesnwa.com	191	\$38	Detached for sale: 191 LUX, MU, EL	Midwest
193	173	<b>TIM O'BRIEN HOMES</b> Tim O'Brien / Pewaukee, WI / timobrienhomes.com	189	\$73	Detached for sale: 189 LUX, EL, MU	Midwest
194	—	<b>MANUEL BUILDERS</b> Gregory Manuel / Broussard, LA / manuelbuilders.com	186	\$41	Detached for sale: 186 MU, EL, LUX	South
195	180	<b>BONADELLE NEIGHBORHOODS</b> John Bonadelle / Fresno, CA / bonadelle.com	185	\$55	Detached for sale: 185 MU, EL	West
196	—	<b>ROBERTSON BROTHERS HOMES</b> James V. Clarke / Bloomfield Hills, MI / robertsonhomes.com	184	\$60	Detached for sale: 91 Attached for sale: 93 AA, EL, MU	Midwest
197	165	<b>STOCK DEVELOPMENT</b> Brian K. Stock / Naples, FL / stockdevelopment.com	178	\$289	Detached for sale: 143 For-sale condos: 35 LUX	South, West
198	178	<b>PRATT HOME BUILDERS</b> James E. Pratt III / Chattanooga, TN / prattliving.com	169	\$55	Detached for sale: 169 AA, MU	South
199	—	<b>MARRANO HOMES/MARC EQUITY CORP.</b> Patrick Marrano / West Seneca, NY / marrano.com	162	\$61	Detached for sale: 15 Attached for sale: 147 AA, EL, MU, LUX	Northeast
200	188	<b>HOMES BY DICKERSON</b> Brant Chesson / Raleigh, NC / homesbydickerson.com	161	\$80	Detached for sale: 144 Attached for sale: 12 Other: 5 MU, LUX, AS	South

\*Home building revenue, in millions (p) = Public ▲ = U.S. only AS = Affordable/Subsidized EL = Entry-level MU = Move-up LUX = Luxury/Custom AA = Active adult VAC = Vacation/Second home  
■ = Mungo Homes' closings are through its December 2018 acquisition by Clayton Properties Group; Westport Homes' closings are through its November 2018 acquisition by D.R. Horton